

Labor - Expected Margin

(\$/%)

The Expected Margin (%EM) is computed from the Expected Execution Budget (EB_E) and labor (LB) amount of a contract.

$$\%EM_{labor} = 1 - \frac{EB_E}{LB}$$

$$\$EM_{labor} = LB \times \%EM_{labor}$$

It can differ from the Margin Objective (%MO) depending on how the project is going.

Interpretation

- **%EM >= %MO** - The team will spend less money than expected. In such situations Execution Efficiency is >= 100%.
- **%EM <= %MO** - The team will spend more money than expected. In such situations Execution Efficiency is <= 100%.

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