

Contract

In Conduite, a contract represents opportunities that has been won and signed. It is defined by:

| Attribute | Description |
|----------------------------------|---|
| Timelines | The start and end date planned at the time of signature |
| Scope of Work | A description of the purpose of the contract and of the main activities. |
| Labor - Amount | The monetary amount representing the labor involved in the execution of the contract. |
| Labor - Margin at signature | The margin that we expect to make on labor based on the planning assumptions at the time of signature. This is the reference value for the execution of the contract. |
| Expenses / direct costs - Amount | The monetary amount representing the expenses / direct costs involved in the execution of the contract. |

All of these attributes are computed in the Budget Builder.