

# Contract

In Conduite, a contract represents opportunities that has been won and signed. It is defined by:

Attribute	Description
Timelines	The start and end date planned at the time of signature
Scope of Work	A description of the purpose of the contract and of the main activities.
Labor - Amount	The monetary amount representing the labor involved in the execution of the contract.
Labor - Margin at signature	The margin that we expect to make on labor based on the planning assumptions at the time of signature. This is the reference value for the execution of the contract.
Expenses / direct costs - Amount	The monetary amount representing the expenses / direct costs involved in the execution of the contract.

All of these attributes are computed in the Budget Builder.